



MAKELAARS

Buy your dream
home with help
of iQ Makelaars



We have the knowledge you need



Your partner for the purchase of your dream home



iQ Makelaars; your buying agent

It is advisable to receive professional guidance when buying a new home, especially in today's market. Speed and determination are of the essence, and when bidding, it is important you don't end up paying too much and to keep both feet on the ground.

It is strange that you should have the least guidance with the largest purchase of your life. The selling real estate agent acts on behalf of the seller and not for the buyer. Who looks after the buyer's interests? The buyer, who is usually not an expert in the field.

What does an iQ Makelaars buying agent do?

As described above, the buying agent helps the buyer, acts on the buyer's behalf and also serves the buyer's interest. This does not only apply to viewings or negotiations, but also the legal settlement, such as checking the purchase agreement, is important. After all, you want to know what you are signing.

The costs of a buying agent vary. It is possible to agree on a fixed amount, a performance-oriented agreement or a percentage of the purchase price. At iQ Makelaars we have a competitive rate and we offer interesting combination deals for both sales and purchases.

The buying agent can help you in many areas and assist you with advice and action, for example;

- Guidance during viewings;
- Advice on realistic pricing and architectural aspects;
- Negotiation on your behalf with the sales agent and checking the purchase agreement.





iQ Makelaars; when buying your property



Looking for a property

iQ Makelaars help you with the purchase of a home. You can have peace of mind while looking for a suitable home. When you have visited the property for the first time, we will accompany you for a second viewing.

If a house has just been put up for sale, it is sometimes a matter of urgency. iQ Makelaars will accompany you on a first visit or we will visit the house during the open house. Often iQ Makelaars can also visit the house in the interim or in advance, due to our good contacts and collegiality with other real estate agents.

Viewing a property

As soon as the buying agent has visited the house, we have a clear picture of the house. We will do everything we can to share our findings with you in the best possible way. Notes have been made, the house has been inspected and based on our market knowledge we can form a well-founded opinion. We will advise you on a realistic purchase price, architectural aspects and discuss the purchase strategy with you.

Proceed to purchase

As soon as the buyer wants to buy the property, our buying agent can make a bid on behalf of the buyer. The amount of the bid, the maximum purchase price and the purchase strategy have already been discussed. The buying agent negotiates the purchase price and discusses the corresponding conditions. This includes, for example, a financing reservation or a technical inspection reservation. In this phase we attempt to bring the parties together. If this is successful, the draft purchase agreement can be drawn up. It is possible that the parties do not come to an agreement, in which case they say their goodbyes, and everyone goes their separate ways.

Legal settlement

If the parties have reached an agreement, the legal settlement will take place. The sales agent draws up the draft sales contract, which describes the agreements made and all personal details. When both parties have agreed, the contract can be signed.



Professional knowledge at iQ Makelaars



The iQ Makelaars buying agent will go through the draft purchase agreement and subsequently discuss it with you. As soon as the agreement is completely clear to the buyer and there are no more questions, the contract will be signed. The sales agent will sign with the seller and the purchase agent will sign with the buyer.

During the final inspection and the transfer of ownership at the notary, the buying agent will also assist the buyer. The property may be inspected by the buyer before the transfer of ownership to see if the property is as it should be. The meter readings will also be recorded during the inspection.

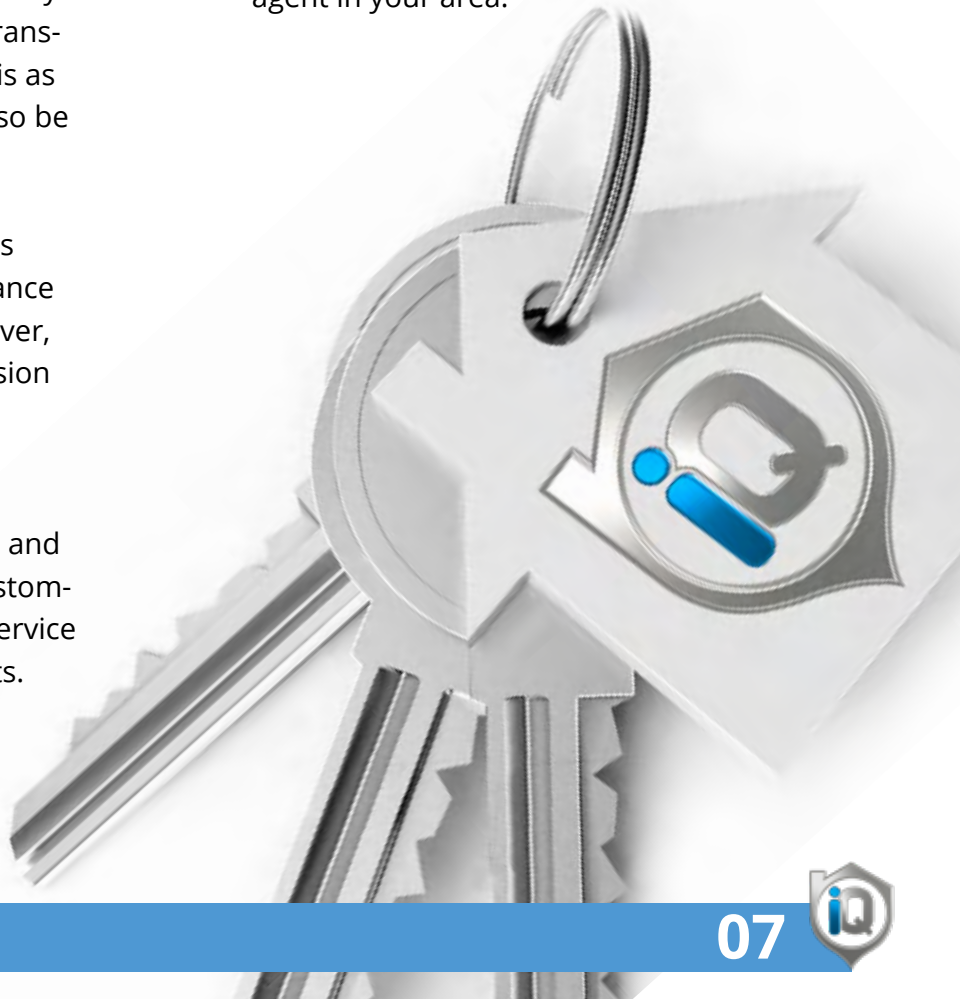
If necessary, we offer aftercare. If things are arranged properly, we keep the chance of hidden defects to a minimum. However, there is always a possibility that discussion arises afterwards.

In the unlikely event, the iQ Makelaars buying agent will assist you with advice and action. Here too, we strive for 100% customer satisfaction! This aftercare is 100% service of iQ Makelaars without additional costs.

Contact with iQ Purchasing brokers

Are you about to make the biggest purchase of your life? Get guidance from an experienced buying agent.

iQ Makelaars will be happy to help you! For questions and more information, please feel free to contact us. Obtain information without obligation and contact an iQ Makelaars agent in your area.



**Always an
iQ Makelaar
nearby**

